



MySQL[®]
Conference & Expo

APRIL 23-26, 2007
SANTA CLARA, CALIFORNIA

Scale to New Heights with MySQL



"The goodwill at a MySQL Conference & Expo is amazing. As an exhibitor, the event resulted in significant business opportunities for our company. The return on investment was superior to other shows."

Richard Rabins, Co-chairman, Alpha Software

Presented by  **O'REILLY**[®]

SPONSOR & EXHIBITOR PROSPECTUS

mysqlconf.com



CONFERENCE OVERVIEW

The 5th Annual MySQL Conference & Expo to be held April 23-26, 2007 at the Santa Clara Convention Center in Santa Clara, California, brings over 1,500 open source and database enthusiasts together to celebrate the huge MySQL ecosystem.

The theme for the 2007 conference is “Scale to New Heights with MySQL”. The conference mirrors the product’s wide-ranging appeal and capabilities, encouraging community members to help create the best database software, gain knowledge, develop tools, and build applications that help grow businesses and nurture individual skills.

Building on the great success of the 2006 MySQL Users Conference, MySQL AB is once again teaming up with O’Reilly Media to co-present this year’s event. Bringing together MySQL developers, partners, and other users, the 2007 MySQL Conference & Expo will feature a wide range of tutorials and sessions, giving attendees new views of the MySQL universe—everything from an overview of the latest business and product developments to an in-depth look at scaling, optimization, and MySQL’s inner workings.

The conference is designed for MySQL developers, database administrators, managers, CIOs and CTOs.

As an exhibitor/sponsor, it is one of the most targeted events in the industry to expose your products and services to the growing open source marketplace. You can enjoy meeting with the hundreds of attendees, speakers, press, and MySQL staff—all with the common goal of promoting the open source community and MySQL database applications.

CONFERENCE OVERVIEW

Topics include:

- Enterprise Database Administration (DBA) and Security
- Web 2.0 and emerging web technologies
- Data Warehousing and Business Intelligence
- LAMP (Linux, Apache, MySQL, PHP/Perl/Python)
- Pluggable storage engine development and optimization
- Cluster, Replication, and other Scale-out/High Availability solutions
- Performance Tuning and Benchmarks
- Architecture and Technology
- Technical MySQL Case Studies
- Migration and synchronization between databases
- Embedded MySQL: libmysqld and embedded OS environments
- Community Projects that use MySQL

Conference Reach

- 11 million active MySQL users will be exposed to the conference with regular communications on MySQL site
- MySQL website: 160,000 unique visitors per day
- MySQL newsletter: 500,000+ recipients
- Projected conference attendance: 1,500+ attendees, speakers, press

Demographics from 2006 event

- Developer/Engineer-40%
- CXO/VP/Director-35%
- DBA-12%
- IT/IS/SysAdmin-10%
- Other-3%

CONFERENCE AT-A-GLANCE

Conference Tutorials

April 23, 2007

Conference Sessions

April 24 – 26, 2007

Expo Hall

Tuesday, April 24, 2007

10:00AM – 4:30PM

6:00PM – 7:30PM (Sponsor Reception)

Wednesday, April 25, 2007

10:00AM – 5:00PM

Projected Attendance

1,500+

EXPO HALL

The Expo Hall is for leading-edge companies wishing to demonstrate new technologies, meet and recruit potential employees, and solidify relationships with members of the community and press. This two-day event is designed to give you maximum exposure to a sophisticated technical audience with a minimum investment. Focused demographics. Cost-effective marketing. Quality leads.

Move In: Monday, April 23, 2007 12:00 – 6:00PM
Tuesday, April 24, 2007 7:00AM – 10:00AM

Expo Hall Hours: Tuesday, April 24, 2007 10:00AM – 4:30PM
6:00PM – 7:30PM (reception)
Wednesday, April 25, 2007 10:00AM – 5:00PM

Tear Down: Wednesday, April 25, 2007 5:00PM – 9:00PM

Cost: 10' x 10' Booth **\$4,995**

Includes:

- ▣ 8'-high draped backwall
- ▣ 3'-high draped sidewall
- ▣ 50-word description of your company's product/services and logo in Attendee Program
- ▣ Publication of your company's logo on the MySQL Conference & Expo website, with a link to your company's URL
- ▣ Four exhibitor staff passes, which include admission to keynotes and meal functions (but not to sessions or tutorials)
- ▣ One sessions pass; additional sessions passes are available to exhibitors at a 20% discount

Conference Program Ads:

Full-page \$2,500

Half-page \$1,500

Quarter-page \$950

Bag Insert:

\$1,000 per piece

EXHIBITOR AND SPONSOR PACKAGES AT A GLANCE

	Diamond Sponsor	Platinum Sponsor	Gold Sponsor	Exhibitor
Investment	\$45,000	\$30,000	\$15,000	\$4,995
Keynote				
20 minute keynote	Yes			
Banner in keynote ballroom	Yes			
Opportunity to distribute materials	Yes			
Special Offer → Speaking Opportunity				
Technical session	30 minutes	60 minutes	30 minutes	
Booth & Conference Passes				
Booth size	30 x 30	20 x 20	10 x 20	10 x 10
Exhibitor floor presence for full conference	Yes	Yes	Yes	Yes
Exhibitor Staff passes (floor, keynotes, meals)	8	6	4	4
Full Sessions passes				1
Conference Advertising				
Your company's ad in conference program	2 page	Full page	Half page	
Company description	100 words	75 words	50 words	50 words
Use of Who's Who attendee list	Two time	Two time	One time	
Attendee bag insert	Yes	Yes	Yes	
MySQL Demand Generation				
1 month front page ad on MySQL Partner Site	Yes			
Web seminar hosted by MySQL	Yes			
Newsletter placement	Yes	Yes		
Logo placement on mysqlconf.com	Top placement	Front page	Front page	Exhibitor page
Press announcement at the conference	Joint	Quote	Quote	Quote
Other				
Use of press room for one private event	Yes			
Opportunity to host reception (sponsor responsible for reception costs)	Yes	Yes		
Opportunity to participate as an Expo Hall Passport Sponsor (included with sponsorship)	Yes	Yes		
Opportunity to have an on-stage presentation in the Expo Hall	\$5,000	\$5,000		

S P O N S O R

DIAMOND SPONSOR PACKAGE \$45,000

The Diamond Sponsor Package gives you top billing to all attendees before, during, and after the event, and premium advertising and exhibit placement at the event, solidifying your company's leadership position in the MySQL community.

▣ **Keynote**

One 20-minute keynote speaking opportunity (subject to MySQL/O'Reilly consultation and approval of speaker and content)

Opportunity to hang banner in keynote ballroom during keynote

Opportunity to distribute materials in ballroom during keynote

▣ **Technical session**

One 30-minute speaking opportunity in Products and Services Track

▣ **Booth and conference passes**

30' x 30' Booth in premium location in Expo Hall

Eight full sessions passes (excluding tutorials); conference materials included

▣ **Conference advertising**

2 page color ad in conference program

100 word company description

Two time use of Who's Who attendee list

Insert in attendee bag (to be provided by sponsor)

▣ **MySQL Demand Generation**

One month front page ad for your company on the MySQL Partner site

Web seminar hosted by MySQL featuring the joint MySQL | Partner solutions

One placement in MySQL Newsletter

Top company logo placement on the mysqlconf.com website

Press release opportunity for joint press release with quote from a MySQL executive

▣ **Other**

Use of press meeting room for one private press event (on a first-come, first-served basis)

Opportunity to host reception at Hyatt Santa Clara, adjacent to the Santa Clara Convention Center (on a first-come, first-served basis: sponsor responsible for reception costs)

Opportunity to participate as an Expo Hall Passport Sponsor (included with sponsorship)

Opportunity to have an on-stage presentation in the Expo Hall (additional \$5,000)

PLATINUM SPONSOR PACKAGE \$30,000

The Platinum Sponsor Package gives you unparalleled access and exposure to all attendees before, during, and after the event, and demonstrates your company's leadership position in the MySQL community.

Special Offer



▣ **Technical session**

- One 30-minute speaking opportunity in Products and Services Track
- One 60-minute technical session

▣ **Booth and conference passes**

- 20' x 20' Booth in premium location in Expo Hall
- Six full sessions passes (excluding tutorials); conference materials included

▣ **Conference advertising**

- Full page color ad in conference program
- 75 word company description
- Two time use of Who's Who attendee list
- Insert in attendee bag (to be provided by sponsor)

▣ **MySQL Demand Generation**

- One placement in MySQL Newsletter
- Front page company logo placement on the mysqlconf.com website
- Press release: opportunity for a MySQL supported press release with quote from a MySQL executive

▣ **Other**

- Opportunity to host reception at Hyatt Santa Clara, adjacent to the Santa Clara Convention Center (on a first-come, first-served basis: sponsor responsible for reception costs)
- Opportunity to participate as an Expo Hall Passport Sponsor (included with sponsorship)
- Opportunity to have an on stage presentation in the Expo Hall (additional \$5,000)

GOLD SPONSOR PACKAGE

\$15,000

The Gold Sponsor Package is a powerful way to gain the mind share and market share of the MySQL community

▣ **Technical session**

One 30-minute speaking opportunity in Products and Services Track

▣ **Booth and conference passes**

10' x 20' Booth in premium location in Expo Hall

Four full sessions passes (excluding tutorials); conference materials included

▣ **Conference advertising**

Half page color ad in conference program

50 word company description

One time use of Who's Who attendee list

Insert in attendee bag (to be provided by sponsor)

▣ **MySQL Demand Generation**

Front page company logo placement on the mysqlconf.com website

Press release: opportunity for a MySQL supported press release with quote from a MySQL executive

ADDITIONAL SPONSOR OPPORTUNITIES

- ▣ Lanyard Sponsorship
- ▣ Attendee Pens and Notepads
- ▣ Attendee Bag
- ▣ Hotel Card Key
- ▣ Breakfast Sponsorship
- ▣ Lunch Sponsorship
- ▣ Dinner Sponsorship
- ▣ AM/PM Break Sponsorship
- ▣ Wireless Network Sponsorship
- ▣ Event Night Sponsorship

Contact

chase@oreilly.com
for pricing & for options
on customizing sponsorship
and reception possibilities.

DEMOGRAPHICS

At the MySQL Conference you will gain access to a highly qualified audience from many well-know companies.

SELECTED ORGANIZATIONS AT PREVIOUS MYSQL CONFERENCES

A9.com	Centex Title and Insurance	IntuitiveISP.com
Accenture	Cerus Corporation	Investor's Business Daily
ACI at NASA Ames	CGNET Services Intl.	iPowerweb Inc.
Adobe System Incorporated	Champlain College	Ironport Systems Inc.
Advanced Intelligence Software Solutions Inc.	Charles Schwab Co	IT Bridge Co., Ltd.
AdventNet Inc.	Check Point Software Technologies	Jet Propulsion Laboratory
Aggresso	CIRA (Canadian Internet Registration)	Johns Hopkins University
AIM Healthcare Services	C I Host	Joint Warfare Analysis Center
Alcatel	Cisco Systems Inc	Just Skill, Inc.
Alion Science & Technology	CMP MEDIA LLC	L-3 Communications
Amazon.com	CNET Networks	Lanai Technologies
AMD	Community TechKnowledge, Inc.	Lawrence Livermore National Lab
America Online	County of Santa Cruz Health Svc	Lawyers' Mutual Insurance Company
AMTI / NASA Advanced Supercomputing Division	Data Direct	Linspire, inc.
Apple	De Anza College	LiveWorld Inc.
Arizona Republic/PNI	Dell	Lockheed Martin
Atomic Learning, Inc	Digital River Inc.	Loglogic Inc.
AT&T	Discover Financial Services, Inc.	Long Term Ecological Research Station
BA Venture Partners	Disney	University of Alaska Fairbanks
Bank of America	eBay	Los Alamos Mat. Lab, Research Lab
BBC	EDS	Los Alamos National Laboratory
BEA Systems, Inc	EMC Corporation	LowEndEnterprise.org
Blizzard Entertainment	ETrade Financial	LTCQ, Inc.
Bloomberg, L.P.	Evite	Luman Lumber Company
Blue-Dot Consulting Inc.	eWEEK Labs	LURHQ Corp
BMC Software	Federal Reserve Bank	Lyman Lumber Company
BMP	FeedBurner	Macrovision Corporation
Boeing Company	Feedster	Madrone Internet Services
Boise Cascade Corporation	FictionPress LLC	Marimba Product Group
Brigham Young University	Foothill-De Anza Community College District	Marvell Semiconductor
Brocade Communications Systems	Forrester Research	Matador Technologies
Brookhaven National Lab	Fortune	Matrix Consultants
Byron Hoyt	Foundry Networks	Mendocino County Public Broadcasting
BYU Publications & Graphics	FriendFinder, Inc	Mentor Graphics
California State Univ. Sacramento	Friendster, Inc.	Meteorological Service Of Canada
California State University	GAP Inc.	MGE UPS Systems, Inc
Canadian Heritage Info. Network	Genentech Inc	Michael Higashi Consulting
Canonical	GeoLink Corp.	Microsoft Corporation
Cardica, Inc.	Google, Inc.	Milestone Group LLC
care2.com	Hewlett Packard	Mississippi Department of Health
CareerCast, Inc.	HOTorNOT.com	MIT Lincoln Lab
Carnegie Research	iAnywhere	Mitsubishi International
Castellum Technologies/ Abacus Research AG	IBM	Mixi Inc
Catenare LLL	IGN Entertainment Inc.	Morgan Stanley
CCS Technology Group	ILM Technologies	Myspace.com
CD Research	Infinite Technology Consulting	National University
CenterBoard Inc.	Infocon Co., Ltd	Nautilus Games, Inc.
	Infoworld	Naval Academy
	InnPoints Worldwide	Navarro College
	Intel	ND Department of Corrections

DEMOGRAPHICS

Nearfield Systems, Inc.
 NEC Solutions (America), Inc.
 NetClime, Inc.
 Netflix, Inc.
 NetZero, Inc.
 Nissho Electronics
 Noble Communications Group, Inc.
 Nokia
 Nomura Research Institute,Ltd.
 Nortel Networks
 Northern Essex Community College
 NRI Pacific, Inc.
 NTT Comware Corporation
 Oregon Catholic Press
 Paradise Valley Community College
 Paycom.net
 Penguin Computing
 Pentagon Technologies
 PeopleSoft
 Plato Learning, Inc.
 Pleasanton USD
 Policing.NET
 Portland State University
 Proxim Corporation
 Qualcomm
 RateMyProfessors.com
 Real Networks
 Redwood Toxicology Laboratory
 RemixCulture.com
 RightNow Technologies
 Sabre Holdings
 Sales Analytics, Inc.
 San Jose State University
 Santa Cruz County Health Services
 Santa Fe Institute
 SantaCruzJobs.Com
 SAP AG
 Sega of America
 Siebel Systems Inc.
 Silicon Graphics, Inc.
 SimplyHired.com
 Six Apart
 Slashdot.org
 SPAWAR Systems Center
 SRI International
 Stanford Genome Technology Center
 Stanford University (SLAC)
 Stanford University Medical Center
 State of Alaska Public Offices
 Commission
 Stockholm School of Economics
 StopWaste.Org
 Stratex Networks
 Strawberry Point Software Inc
 Sumisho Computer Systems Corpora-
 tion
 Sybase Inc.
 Symantec
 Technorati, Inc.
 Texas Tech University
 ThinkEquity Partners
 Time Intermedia Corporation
 Titan Corporation
 TiVo
 Travelocity
 Tumbleweed Communications
 U.S. Army (BCST)
 U.S. Environmental Protection Agency
 U.S. Geological Survey
 U.S. Government Accountability Office
 UC Berkeley
 UC Santa Cruz
 Uchida Unicom, Corp.
 UCLA
 UCSD Biological Sciences
 UCSF
 Unisys
 University of Copenhagen, Denmark
 University of Georgia
 University of Missouri
 University of Virginia Library
 University of Wisconsin
 US Airforce
 USDA/ARS
 Utah State University
 UW-Madison, Medical School
 ValueClick, Inc.
 Vanderbilt University Medical Center
 VERITAS Software
 Verizon Wireless
 Versant
 Vertex Pharmaceuticals Inc
 Wachovia Securities
 Walt Disney Pict and TV
 Wells Fargo Bank
 West Valley College
 Yahoo! Inc.
 Yahoo! Japan
 YouTube

SELECTED JOB TITLES FROM THE 2006 MYSQL USERS CONFERENCE

CEO
 Chief Architect
 CIO
 Computer Scientist
 CTO
 Data Administrator
 Data Architect
 Database Analyst
 Database Application Programmer
 Director Engineering
 Director IT
 Manager Database Services
 R&D Engineer
 Research Analyst
 Server Architect
 Systems Analyst
 Systems Architect
 Unix Administrator
 Web Application Engineer



SPONSOR CONTRACT *page 1 of 2*

Please sign and return this contract with your payment to: Conferences, O'Reilly Media, Inc.
1005 Gravenstein Highway North, Sebastopol, CA 95472
Telephone: **707-827-7000** Fax: **707-829-0104**

Please print your company name exactly as it should appear in all marketing and promotional materials for the event .

Primary contact information

Name _____ Email _____

Phone _____ Fax _____

Mailing Address (if different from below) _____

City _____ State _____ Zip Code _____

Company information

Name _____ Email _____

Phone _____ Fax _____

Mailing Address _____

City _____ State _____ Zip Code _____

SPONSOR SELECTIONS

For detailed information on Sponsor and Exhibitor opportunities,
please contact chase@oreilly.com

SPONSOR PACKAGES

- _____ Diamond Sponsor – \$45,000
- _____ Platinum Sponsor – \$30,000
- _____ Gold Sponsor – \$15,000
- _____ 10' X 10' Exhibit Booth – \$4,995

ATTENDEE PROGRAM ADVERTISEMENTS

- _____ Full-page \$2,500
- _____ Half-page \$1,500
- _____ Quarter-page \$950

BAG INSERT

- _____ \$1,000 per piece

TOTAL AMOUNT DUE:

\$ _____

See next page for payment information.

Payment Information

Full payment in U.S. funds must accompany this form in order to secure your space as a sponsor. Sponsors will receive their display area assignments when we receive full payment.

Cancellation Policy: We will refund 75% of the total sponsor or exhibitor fee for cancellations received in writing 120 days before the first day of the conference. We will refund 50% of the total sponsor or exhibit fee for cancellations received in writing 60 days before the first day of the conference. We will refund 25% of the total sponsor or exhibit fee for cancellations received in writing 30 days before the first day of the conference.

Payment Type:

- Company check (Please make check payable to O'Reilly Media, Inc.)
- Visa MasterCard American Express Discover

Account number _____ Expiration date _____

Print cardholder's name _____

Cardholder's signature _____

Contract Signatures

I have read all of the terms and conditions of the Participation Agreement and agree to comply with these terms.

Sponsor/Exhibitor _____ Title _____ Date _____

Upon receipt of this contract and payment, O'Reilly Media will countersign and return a copy to the contact listed on page one of the contract.

O'Reilly Media, Inc. _____ Date _____

Company Logo and Information

Please submit a company logo and your company/product description below. (See sponsorship description for number of words).

O'Reilly Media is authorized to make use of this information for the conference program and web site. Print and web logos should be submitted via email to chase@oreilly.com and should comply with one of the following print specs:

1. 300 dpi Photoshop tiff or eps file AND a 72 dpi web version (.gif or .jpg) of your non-animated logo that is equal to or less than 120 pixels wide and 120 pixels tall. The web logo will appear on a white background.
2. Adobe Illustrator or Macromedia Freehand eps file, with fonts outlined. (This is very important: O'Reilly Media, Inc. is not responsible for providing fonts for printing sponsor-submitted logos.)

Terms and Conditions for Vendor Participation in the MySQL Conference & Expo, April 23 – 26, 2007

ASSIGNMENT OF SPACE: O'Reilly Media, Inc., (ORM) shall assign the display space to the Sponsor for the period of the display, such assignment to be made within six weeks after ORM's receipt of this application and a check for the amount of the sponsorship. Location assignments will be on a first-come, first-served basis and will be made solely at the discretion of ORM.

USE OF DISPLAY SPACE: Sponsors are allowed to distribute literature, run demonstrations, and sell products in their assigned exhibit spaces. Sponsor shall not assign to a third party its display space or any portion of that space without the prior written consent of ORM, which ORM may grant or withhold at its sole discretion. If such permission is given, the Sponsor shall assume full responsibility for the conduct of the assignee and all its representatives. Sponsor's product demonstration may in no way interfere with demonstrations at adjacent tables. Demonstrations using audio must use headsets to demonstrate audio capabilities.

INDEMNITY AND LIMITATION OF LIABILITY: Neither ORM, its co-presenter(s), and/or display space provider nor any of their officers, agents, employees, facilities, other representatives, or assigns shall be liable for and Sponsor hereby releases them from, any claims for damage, loss, harm, or injury to the person, property or business of the Sponsor or any of its visitors, officers, agents, employees, or other representatives, resulting from theft, fire, earthquake, water, unavailability of the facility, accident or any other reason in connection with the display at the conference. The Sponsor shall indemnify, defend, and protect ORM and hold ORM, its co-presenter(s) and space provider harmless from any and all claims, demands, suits, liability, damages, losses, costs, attorney's fees, and expenses which might result or arise from Sponsor's participation in the conference or any actions of its officers, agents, employees, or other representatives. Under no circumstance will ORM, its co-presenter(s) or the exhibit space provider be liable for lost profits or other incidental or consequential damages for any of their acts or omissions whatsoever whether or not appraised of the possibility or likelihood of such damages or lost profits. In no event shall ORM's liability or that of its co-presenter(s) or space provider under any circumstance, exceed the amount actually paid to it by the Sponsor for display space. ORM makes no representations or warranties regarding the number of persons who will attend the conference.

OBSERVANCE OF LAWS: Sponsor shall abide by and observe all laws, rules and regulations, and ordinances.

CANCELLATION OR TERMINATION OF EXHIBITS: If for any reason beyond its reasonable control including fire, strike, earthquake, damage, construction or renovation to the display site, government regulation, public catastrophe, act of God, or any similar reason, ORM shall determine that the conference or any part may not be held ORM may cancel the conference, including the booth space, tabletop displays or any part thereof. In that event, ORM shall determine and refund to the Sponsor its proportionate share of the balance of the aggregate display fees received which remains after deducting all expenses incurred by ORM.

SPONSOR/EXHIBITOR CANCELLATION: All payments made to ORM under this application shall be deemed fully earned and non-refundable in consideration for expenses incurred by ORM and ORM's lost or deferred opportunity to provide display space to others.

SPONSOR CONDUCT: Sponsor and all of its representatives shall conduct themselves at all times in accordance with the highest standards of decorum and good taste. ORM reserves the right to eject from the conference any Sponsor or representative violating those standards.

AGREEMENT TO TERMS, CONDITIONS, AND RULES: Sponsor agrees to observe and abide by the foregoing terms and conditions and by such additional terms, conditions, and rules made by ORM from time to time for the efficient and safe operation of the conference. This application represents the entire agreement between the Sponsor and ORM concerning the subject matter of this application. ORM is not making any warranties or other agreements except as set forth above. Any amendment to this contract must be in writing signed by ORM. The rights of ORM under this agreement shall not be deemed waived except as specifically stated in writing and signed by an officer of ORM. If any term of this agreement shall be declared invalid or unenforceable, the remainder of the agreement shall continue in full force and effect. This agreement shall be binding upon the heirs, successors, and assigns of the Sponsor subject to the terms of this agreement regarding assignment.



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*For more information contact:
chase@oreilly.com*